

## A LIST WHOLESALERS – Guangzhou and Shenzhen

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
GZL International Travel Service GZL Plaza, No. 1 Lejia Ave, Jichang (west) Road, Guangzhou 510403, China TEL: 86(20) 8633 8307 FAX: 86(20) 8633 8318	- Vicher YU (PASP) (Assistant General Manager) yyvicher@hotmail.com	LARGE	- South Australian Flyers - Australian Product Handbook - 8D Adelaide/Melbourne/Sydney	- One of Tourism Australia's Key Distribution Partners. - Top seller in the Guangdong Province - Retail/Wholesaler/Tour operator - Incentive groups, Short term student groups, FIT travellers - Approx. 10,000 pax per year to Australia
Guangdong China Travel Service No.8, Huilong Rd, Guangzhou Guangzhou 510115, China TEL: 020 8335 8977 FAX: 020 8319 5585	- Demi Chen (Manager) gdcts_demi@hotmail.com  Li Ye Jie Deputy Manager michellelyi@126.com	LARGE	- 8D Adelaide /Melbourne/Perth	- One of Tourism Australia's Key Distribution Partners. - Top seller in the Guangdong Province - Retail/Wholesaler/Tour operator - Incentive groups, FIT travellers - Approx. 4000-5000 pax per year to Australia
Guangdong China International Travel Service No.185 Huanshixi Road, Guangzhou 510010, China TEL: 020 22013452 FAX: 020 22013570	Shi An Li (Manager) Shianli3661@sohu.com	MEDIUM	- 6D Adelaide/Perth - 6D Adelaide/ - Melbourne	- Retail/Wholesaler/Tour operator - Incentive groups, FIT traveller - Approx. 1500 pax per year to Australia
Guangdong Yue Qiao International Travel Service Rm 1008, Goldlion Tower, 138 Ti Yu E, Tian He, Guangzhou, Guangdong, 510620, China TEL: 86(20) 3878 1297 FAX: 86(20) 3878 0155	- Yan-jin LI (PASP) (General Manager) cashli@hotmail.com - Ke-Qin Chen (PASP) (Vice General Manager)	Medium	- 1-2 groups around 10-25 pax each month (private group)	- One of Tourism Australia's Key Distribution Partners. - Wholesaler/Tour operator - Incentive groups - FIT travellers - Approx.10,000 per year to Australia
GuangdongYangChengZhiLu International Travel Service 6/F, Yangcheng Commercial Building #36-38, Huifuxi Rd Guangzhou TEL: 86(20) 81309100 FAX: 83(20) 81309176	- Chen Pei Xia (General Manager) Chenpeixia88@hotmail.com	Medium	- n/a	- Wholesaler/Tour operator - Approx 4000-5000 pax to Australia

China Comfort Shenzhen Travel Svc 5/F Block C, Textile Building, No.100 Shenhua Road, Shenzhen 518031, China TEL: 86 (755) 8377 7320 FAX: 86 (755) 8377 7312	- Kelvin YU (PASP) (Manager) yuguoxiong@cctsz.com	LARGE	- Australian FIT brochure - South Australian Flyer - 8D Adelaide/ Perth/Sydney	- One of Tourism Australia's Key Distribution Partners. - Top seller in the Guangdong Province - Retail/Wholesaler/Tour operator - Approx. 2500 pax per year to Australia
Cept International Travel 7/F, Intl Science & Techology Building, No. 3007, Shennan Road Shenzhen 518015 Tel: 86 (755) 8376 0128 Fax: 86 (755) 8376 1366	- Reder WANG (PASP) (Managing Director) reder@vip.163.com - Sunny Sun (PASP) (Asst. GM) Sunnys74@163.com	LARGE	- Australian Product Handbook - SA flyer - 5D Mono SA packages - 10D Adelaide/ Melbourne/Sydney/ Cairns	- One of Tourism Australia's Key Distribution Partners - Retail/Wholesaler/Tour operator - Incentive groups - Approx. 2000 pax per year to Australia
Shenzhen China International Travel Service No.2 Chuanbu Street, Heping Road, Luohu Shenzhen 518001, China TEL: 86 (755) 8247 7148 FAX: 86 (755) 8247 7115	- Qin WAN (PASP) (Manager) fion_wan@126.com	LARGE	- Australia Product Handbook - South Australian Flyers - 8D Adelaide/Perth/ Sydney	- One of Tourism Australia's Key Distribution Partners - Retail/Wholesaler/Tour operator - Incentive groups - Approx. 3000 pax per year to Australia
Shenzhen Baoan China Travel Service Co. 7/F, City Square East Building, JiaBin Road, Shenzhen Tel: 0755-2216 0262 Fax: 0755-2216 5705	- Jason Yuen (Vice Manager) - Jason@lbair.com	Large	- NA	- One of Tourism Australia's Key Distribution Partners - Retail/Tour Operator - Approx. 2500 pax per year to Australia - Retail outlets of Yue Qiao
Dongguan China Travel Service Block A, 2/F, Hua Kai Plaza, Yuan Mei Road, Nancheng, Dongguan,  TEL: 86 (769) 2221 8288 FAX: 86 (769) 2318 3638	- Eileen Fang (Manager) (PASP) - Eileenfang@dgcts. - Com - Tommy Lin (Manager) - Tommy@dgcts.com	MEDIUM	- NA	- One of Tourism Australia's Key Distribution Partners. - Retail/Wholesaler/Tour operator - Incentive groups - Approx. 2000 pax per year to Australia

## B LIST WHOLESALERS – Beijing and Shanghai

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
China International Travel Services (Head Office) 10/F CITS Building, No.1 Dongdan Beidajie, Dongcheng District Beijing, 100005 Tel: 86(10) 8522 7585	- Tingting CHENG (Manager) chengtt@cits.com.cn	LARGE	- South Australian Flyer - 8D Adelaide/Perth	- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia
China Travel Service (Head Office) No.8 Dong Jiao Min Xiang, Dongcheng District, Beijing, 100005, TEL: 86(10) 6559 3808 FAX: 86(10) 6512 9522	- WU Yan Dong (Director) ydwu@hotmail.com	LARGE	- South Australian Flyer - 8D Adelaide/Perth	- Retail/Tour Operator - Incentive groups - Approx. 3000 pax per year to Australia
China CYTS Tours Holding Co 17/F, CYTS Plaza No.5 South Street Dongzhimen, East District Beijing 100022, China TEL: 86(10) 5815 8378 FAX: 86(10) 5815 8309	- LIU Jiang (PASP) (Manager) liujiang@cytsonline.com	LARGE	- South Australian Flyer - 8D Adelaide/Perth	- Retail/Tour Operator - Incentive groups - Approx.2500 pax per year to Australia
China Comfort Travel 11/F, Jingchao Plaza, No.5 Nong Zhan Guan Nan Road Beijing 100026, China TEL: 86(10) 6506 5427	- Tao QU (Manager) Qutao7808@hotmail.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia
China Travel International Ltd 15/F, CTI Buildg, No.338 Guang'an Mennei Street, Beijing 100053 TEL: 86(10) 5137 9906	- Li Yan (Manager) (PASP) - catherineli@chinatravelint l.com	LARGE	- N/A	- Retail/Tour Operator - Incentive groups
Shanghai China Int'l Travel Service 3/F Shanghai CITS Building, 1277 Beijing Road W. Shanghai 200040 China Tel: 86(21) 62898899 ext 273 Fax: 86(21) 62472377	- ZHAO Leon (PASP) (Supervisor) zhaoi@scits.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 3000 pax per year to Australia

Shanghai China Travel Service 7/F Huasheng Building No.2, Lane 519 Aomen Road Shanghai 200060, China Tel: 86(21) 6289 9670 Fax: 86(21) 62189282	- Wayne WANG (Manager) wangw@ctish.com	LARGE	- 8D Sydney/Melbourne/ Adeladie	- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia
Shanghai Airline Tours Int'l Co. Ltd. 4/F, 599 Jiang Su Road, Shanghai Tel: 86(21) 62264900 Fax: 86(21) 62268022	- Elizabeth WEI (Assistant General Manager) Liz-wei1029@hotmail.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 6000 pax per year to Australia
Shanghai CYTS Tours Co No.2 Hengshan Road Shanghai 200031, China TEL: 86(21) 6473 3730 FAX: 86(21) 6433 1740	- Jeremy SANG (PASP) Shuang.sang@scyts.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 2000 pax per year to Australia
Shanghai Jianjiang Tours Co 1/F, No.191, Changle Road, Shanghai 200020, China TEL: 86(21) 5466 2525 ext 864 FAX: 86(21) 5466 5002	- WU Jiang (PASP) (Manager) Sh_jenny89@hotmail.com Isabelle Wang (Supervisor) Wfbtwins12002@hotmail.com	LARGE	- 8D Adelaide/Sydney/Go Id Coast - SA advertisement in Product Manual	- Retail/Tour Operator - Incentive groups - Approx. 4000 pax per year to Australia
Shanghai Spring International No.1558 Ding Xi Road, Shanghai 200050, China TEL: 86(21) 6252 0000 FAX: 86(21) 6252 3734	- Bob SHEN (PASP) bobshen@china-sss.com - YAO Fang Yaofang56@hotmail.com	LARGE	- Partner in Australia Prefers Visa Campaign	- Retail/Tour Operator - Incentive groups - Approx. 1500 pax per year to Australia
C trip Shanghai No.99 Fu Quan Road, Shanghai Tel: 86 (21) 3406 4880 Fax: 86 (21) 5218 1672	Hua Qian huaqian@ctrip.com Cindi Zhang (Product Manager) xuanzhang@ctrip.com	LARGE	- N/A	- Internet travel service provider - FIT/GIT - Approx. 2,000 pax per year to Australia
Shanghai Railway 23F, Building A Yueda International Plaza, No.1118 Changshou Road, Shanghai Tel: 86 (21) 5161 0012 Fax: 86 (21) 6240 3188	George Liu (PASP) Vice General Manager Georgeliu71@hotmail.com	Medium	- 8D Adelaide/NT	- Wholesale/Internet travel service provider - Approx, 2000 pax per year to Australia

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## GROUP PACKAGE WHOLESALERS – HONG KONG

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
Wing On Travel 7 Paul Y Centre, 51 Hung To Road, Kwun Tong, Kowloon, Hong Kong Tel: (852) 2121 9496 Fax: (852) 2121 9421	- Zoe CHENG (Operation Manager) zoe@wingontravel.com	LARGE	- Australian Brochures (GIT/FIT)	- One of Tourism Australia's Key Distribution Partners . - Top seller in Hong Kong - Retail/Tour Operator - FIT travellers
Hong Thai Citizens Travel 5/F United Centre, 95 Queensway, Admiralty, Hong Kong Tel: (852) 2109 8834 Fax: (852) 2544 5869	- Kenny LAI - Vivian TAM (Assistant Operation Manager) viviantam@hongthai.com	LARGE	- Australian Brochures (GIT/FIT) - South Australian Flyer - 9D Adelaide/ Melbourne	- One of Tourism Australia's Key Distribution Partners - Top seller in Hong Kong - Retail/Tour Operator - Incentive groups - FIT travellers
Evergloss Tours Unit 1-2 & 9, 1/F Chevalier House, 45-51 Chatham Road South, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2315 2047 Fax: (852) 2739 8050	- Jacqueline Chan (Assistant Product Manager) Jacqueline.chan@egltours.com	LARGE	- South Australian 5 D/3N FIT package	- One of Tourism Australia's Key Distribution Partners - Retail/Tour Operator
Sunflower Travel Service 11/F Office Tower, Langham Place, 8 Argyle Street Mongkok, Kowloon, Hong Kong Tel: (852) 2722 2888 Fax: (852) 2366 5163	- Sara LEE (Senior Manager) saralee@hksunflower.com	LARGE	- Australian Brochures (GIT) - SA package flyer - 8D Adelaide/ Melbourne/Sydney	- Retail/Tour Operator
Kuoni Travel Suite 1701, Tower II, The Gateway, 25 Canton Road, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2956 6888 Fax: (852) 2956 2816	- Mandic LEUNG (Head of Product Dev.) Mandic.leung@kuonitravel.com.hk	LARGE	- South Australian portion in brochure (GIT/FIT) - 8D Adelaide/ Melbourne	- Wholesaler/Tour Operator - Incentive groups - FIT travellers

<p>Jetour Holidays Suite 1420, 14/F, Ocean Centre, Harbour City, Tsim Sha Tsui, Kowloon, Hong Kong Tel: (852) 2736 6111 Fax: (852) 2735 3067</p>	<p>- Simon WO - Thomas CHAU (Director of Operation) Thomas@jetour-holiday.com</p>	<p>MEDIUM</p>	<p>- South Australian FIT package flyer - 5D/3N Adelaide</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Wholesaler/Tour Operator - Incentive groups - Short term student groups</p>
<p>Charming Holidays Suite No. 5, 23/F Sino Plaza, 255-257 Gloucester Road, Causeway Bay, Hong Kong Tel: (852) 2543 2121 Fax: (852) 2541 8817</p>	<p>- Lavin YU (Senior Operations Manager) shyu@charming.mingpao.com</p>	<p>MEDIUM</p>	<p>- South Australian portion in brochure (GIT) - 9D Adelaide/ Melbourne/Sydney/ NT</p>	<p>- Wholesaler/Tour Operator - Incentive groups - Short term student groups</p>
<p>Miramar Express 24/F, Causeway Bay Plaza, Phase 1, 489 Hennessy Road Causeway Bay Hong Kong Tel: (852) 2315 5195 Fax: (852) 2724 1971</p>	<p>- Thomas CHAN - Chris CHAN (Manager) Chris.chan@miramartravel.hk</p>	<p>MEDIUM</p>	<p>- Australian Brochure (GIT) - SA Flyer - 10D Adelaide/ Gold Coast - 7D Adelaide</p>	<p>- One of Australia's Key Distribution Partners (KDP). - Retail/Tour Operator</p>

## FIT PACKAGE WHOLESALERS – HONG KONG

Company	Potential Delegate(s)	Company Size	SA Product Brochured	Comments
Cathay Pacific Holidays Suites 1508-10, City Plaza 1, 15/F 1111 King's Road, Taikoo Shing Quarry Bay, Hong Kong Tel: (852) 2747 4351 Fax: (852) 2747 4353	- Sandy Ng (Product Development Manager) Sandyng@cxholidays.com	Medium	- Australian Brochure (FIT Self-drive package)	- Retail/Wholesaler - FIT - Corporate Travel - MICE - Self-drive package
Holiday Tours & Travel (Qantas Holidays) Room 803, World Finance Centre, South Tower, Harbour City, Kowloon, Hong Kong Tel: (852) 2737 6734 Fax: (852) 2735 6878	- Christine WONG (GM) cwong@holidaytours.com.hk  - Venus LO	MEDIUM	- Australian Brochure (FIT) - South Australian Tour Flyer - 5D/3N Adelaide	- Retail/Wholesaler - FIT - Corporate Travel - MICE
Travel Resources (SIA Holidays) Room 401, 4/F On Lok Yuen Building, 25-27 Des Voeux Road Central, Central, Hong Kong Tel: (852) 2870 8788 Fax: (852) 2870 8777	- Joseph LAM - Renee SIU (Business Development Manager) renees@sia-holidays.com	MEDIUM	- South Australian Flyer - 5D/3N Adelaide	- Retail/Wholesaler - FIT - Corporate Travel - MICE
Travel Expert 1/F., Grand Building, 18 Connaught Road, Central, Hong Kong Tel: (852) 2524 9089 Fax: (852) 3184 0296	- Dicky Lee (Manager) - dicky@travelexpert.com,hk	LARGE	- South Australian Flyer - 5D/3N Adelaide	- Retail - FIT - Corporate Travel
Wincastle Travel 16 <sup>th</sup> Floor, Oriental Centre, 67 Chatham Road, Tsimshatsui Tel: (852) 2368 9301 Fax: (852) 2311 6658	- LAM Jamie (Product Manager) winjamielam@wincastle.com.hk	MEDIUM	- South Australian Flyer - 5D/3N Adelaide	- Retail/wholesale - FIT - Corporate Travel